

**1. Payoff maximizing individuals should lie whenever it is to his benefit. Many people do not behave this way. Discuss recent behavioral economic theories of why individuals refrain from lying.**

Gneezy, U., Kajackaite, A., & Sobel, J. (2018). Lying aversion and the size of the lie. *American Economic Review*, 108(2), 419-53.

Abeler, J., Nosenzo, D., & Raymond, C. (2019). Preferences for truth-telling. *Econometrica*, 87(4), 1115-1153.

Khalmetski, K., & Sliwka, D. (2019). Disguising lies—Image concerns and partial lying in cheating games. *American Economic Journal: Microeconomics*, 11(4), 79-110.

**2. In the context of self-isolation or climate change, many individuals ignore or downplay the externalities of their behavior on others. Discuss this behavior in the context of the recent empirical research on strategic ignorance.**

Gneezy, U., Saccardo, S., Serra-Garcia, M., & van Veldhuizen, R. (2020). Bribing the self. *Games and Economic Behavior*, 120, 311-324.

Grossman, Z. (2014). Strategic ignorance and the robustness of social preferences. *Management Science*, 60(11), 2659-2665.

Kajackaite, A. (2015). If I close my eyes, nobody will get hurt: The effect of ignorance on performance in a real-effort experiment. *Journal of Economic Behavior & Organization*, 116, 518-524.

Bénabou, R., Falk, A., & Tirole, J. (2018). *Narratives, imperatives, and moral reasoning* (No. w24798). National Bureau of Economic Research.

**3. Are quotas a good way to increase the number of women in leading positions? Discuss based on the current research in experimental economics.**

Petters, L. M., & Schröder, M. (2020). Negative side effects of affirmative action: How quotas lead to distortions in performance evaluation. *European Economic Review*, 130, 103500.

Balafoutas, Loukas, and Matthias Sutter. 2012. "Affirmative Action Policies Promote Women and Do Not Harm Efficiency in the Laboratory." *Science* 335 (6068): 579–82.

Niederle, Muriel, Carmit Segal, and Lise Vesterlund. 2013. "How Costly Is Diversity? Affirmative Action in Light of Gender Differences in Competitiveness." *Management Science* 59 (1): 1–16.

**4. Should there be a punishment for countries failing to meet climate change goals? Discuss in the context of the recent experimental literature on punishment in public goods.**

Fehr, E., & Gächter, S. (2000). Cooperation and punishment in public goods experiments. *American Economic Review*, 90(4), 980-994.

Herrmann, B., Thöni, C., & Gächter, S. (2008). Antisocial punishment across societies. *Science*, 319(5868), 1362-1367.

Chaudhuri, A. (2011). Sustaining cooperation in laboratory public goods experiments: a selective survey of the literature. *Experimental economics*, 14(1), 47-83.

**5. Do morals have an effect on economic decision making? Discuss in the context of the recent behavioral research on morals and markets.**

Falk, A., & Szech, N. (2013). Morals and markets. *science*, 340(6133), 707-711.

Björn Bartling, Roberto A. Weber, Lan Yao, Do Markets Erode Social Responsibility?, *The Quarterly Journal of Economics*, Volume 130, Issue 1, February 2015, Pages 219–266.

Pigors, M., & Rockenbach, B. (2016). Consumer social responsibility. *Management Science*, 62(11), 3123-3137.

**6. Patent protection in the case of coronavirus vaccines: can we use established practices during a pandemic? Discuss based on recent research in economics and other relevant empirical literature.**

Budish, E., Roin, B., & Williams, H. (2015). Do Firms Under-invest in Long-Term Research? Evidence from Cancer Clinical Trials. *American Economic Review* 105 (7): 2044–85.

Padmanabhan, S., Amin, T., Sampat, B. et al. (2010). Intellectual property, technology transfer and manufacture of low-cost HPV vaccines in India. *Nature Biotechnol* 28, 671–678.

**7. Priority setting in intensive care in the COVID-19 Pandemic: how should the triage protocol look like in Germany?**

Verweij, M., van de Vathorst, S., Schermer, M., Willems, D., and de Vries, M. (2020). Ethical Advice for an Intensive Care Triage Protocol in the COVID-19 Pandemic: Lessons Learned from The Netherlands, *Public Health Ethics*, Volume 13, Issue 2, July 2020, Pages 157–165.

Johansson-Stenman, O., Martinsson, P. (2008). Are some lives more valuable? An ethical preferences approach, *Journal of Health Economics* 27:739-752.

Olsen, J. A., Theories of justice and their implications for priority setting in health care. *Journal of Health Economics* 16: 625-639.

**8. Ethical consumerisms and firm behavior: can people affect production? Discuss in the context of the recent empirical research.**

Hainmueller, J., Hiscox, M.I. J. and Sequeira, S (2015) Consumer demand for Fair Trade: Evidence from a multistore field experiment. *Review of Economics and Statistics*, 97 (2). pp. 242-256.

Buell, R. W. and Kalkanici, B. (2021). How Transparency into Internal and External Responsibility Initiatives Influences Consumer Choice, *Management Science* 67:2, 932-950.

Distelhorst, G. and Locke, R.M. (2018), Does Compliance Pay? Social Standards and Firm-Level Trade. *American Journal of Political Science*, 62: 695-711.

**9. Does the selection process of hosts of major sports events need to be reformed? Economics, corruption, and human rights in the case of the Olympic Games and/or the Fifa World Cup. Discuss the selection process in the context of the recent economics research.**

Baade, Robert A., and Victor A. Matheson (2016). Going for the Gold: The Economics of the Olympics, *Journal of Economic Perspectives* 30 (2): 201-18.

Milton-Smith (2002). Ethics, the Olympics and the Search for Global Values. *Journal of Business Ethics* 35, 131–142.

**10. How can the supply of transplantable organs be increased? Discuss the priority rule in the context of the experimental evidence.**

Kessler, Judd B., and Alvin E. Roth (2012). Organ Allocation Policy and the Decision to Donate." *American Economic Review*, 102(5): 2018-47.

Herr, A. and Normann, H.-T. (2016). Organ donation in the lab: Preferences and votes on the priority rule, *Journal of Economic Behavior & Organization* 131(PB): 139-149.

**11. Can the supply of transplantable organs be increased by means of presumed consent legislation? Discuss in the context of economics and ethics research.**

Abadie, A., Gay, S. (2006). The impact of presumed consent legislation on cadaveric organ donation: a cross-country study. *J. Health Econ.* 25, 599–620.

Kennedy I, Sells RA, Daar AS, et al. (1998). The case for "presumed consent" in organ donation. *Lancet* 351: 1650–1652.

**12. Randomizing religion: have development economists gone too far? Discuss ethical questions of field experiments in the context of development economics.**

Bryan, G., Choi, J. J., & Karlan D. (2020). Randomizing Religion: the Impact of Protestant Evangelism on Economic Outcomes, *The Quarterly Journal of Economics* 136(1), pages 293-380.

Glennerster, R. (2017). The Practicalities of Running Randomized Evaluations: Partnerships, Measurement, Ethics, and Transparency. In E. Duflo & A. Banerjee (Eds.), *Handbook of Field Experiments*: North Holland.

Evans, D. (2021). Towards Improved and More Transparent Ethics in Randomised Controlled Trials in Development Social Science. CEPA Working Paper 565.

**13. The do-not-harm principle of German development cooperation. Time for a new strategy? Discuss this question in context of empirical economics research.**

de Ree, J. & Nillesen, E. (2009). Aiding violence or peace? The impact of foreign aid on the risk of civil conflict in sub-Saharan Africa, *Journal of Development Economics* 88(2), 301-313.

Kremer, M. (2020). Experimentation, Innovation, and Economics. *American Economic Review*, 110 (7): 1974-94.

Moscona, J. (2020). The Management of Aid and Conflict in Africa. MIT Working Paper.

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