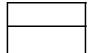
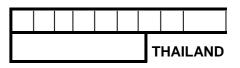
| Questionnaire | checked | by team | mem | be |
|---------------|---------|----------|-------|----|
| Questionnaire | checked | by super | visor | |



26 Questionnaire number0 Tablet ID



TVSEP Add-On Project

Behavioral insights into households' financial situations within a vulnerable population

2017

* NOTE: Reference Period is last 12 months.

Version 2017-3

Introductory statement

We visited you a few months ago for an interview about livelihood, risks and shocks. Now we have come again for another shorter interview to ask about household savings and how your household deals with financial matters in general. Like last time we want to thank you for your kind cooperation.

We assure you that all information you give during the interview is kept strictly confidential. Data will be used for scientific purposes only and will not be given to any outside person. As a sign of our great appreciation that you take your time for our interview you will receive 50 THB at the end of the interview.

| Pag | je | Page | | | | | | | |
|----------------|-----------------------|------------|------------------------------|--|--|--|--|--|--|
| Section 1 3 | Survey information | Section 8 | 38 Personality Traits | | | | | | |
| Section 2 5 | Household Updates | Section 9 | 40 Expectations | | | | | | |
| Section 2.1 5 | Household Members | Section 10 | 43 Self Control | | | | | | |
| Section 2.2 9 | Education | Section 11 | 45 Trust | | | | | | |
| Section 2.3 11 | Health | Section 12 | 47 Risk | | | | | | |
| | | Section 13 | 47 Optimism | | | | | | |
| Section 3 15 | Subjective Well-Being | | · | | | | | | |
| | , | Section 14 | 49 Game | | | | | | |
| Section 4 18 | Financial Literacy | | | | | | | | |
| Section 5 26 | Overindebtedness | Section 15 | 51 Interview Characteristics | | | | | | |
| Section 6 30 | Savings | | | | | | | | |

https://www.tvsep.de/overview-tvsep.html

34 Loans

Section 7

07/11/2017

Code A

- 1 died
- 2 moved away/divorced/disappeared 3 other, specify

Code B

- 1 Yes
- 2 No

Section 1: Survey Information

| 1 Province I.D.: | 7 Date of interview (dd/mm/yy) | |
|---|--------------------------------|----------------------|
| 2 District I.D.: | 8 Time started (hh:mm) | |
| 3 Sub-district I.D.: | | |
| 4 Village I.D.: | | |
| 5 Household I.D.: | | |
| 6 Address (or description) of household: | | 25 Telephone No. |
| 23 Name of household head in June 2017 | 10 Name of household head i | in November 2017 |
| 24 If not same household head, why? | Code A | |
| 12r Name of respondent in June 2017 | 11r Name of respondent in No | ovember 2017 |
| 12br Same respondent as in June 2017? | Code B | |
| 1 Name of interviewer: | 2 I.D. code interviewer | |
| 20 Data checked in the field by: name STL | 20a I.D. code STL | |
| | | |
| 22 Notes (enumerators): | | 22a Checked by: Name |

Section 1

3

| Code A |
|------------------------|
| 1 Head |
| 2 Wife/Husband |
| 3 Son/Daughter |
| 4 Son/daugther in law |
| 5 Father/Mother |
| 6 Father/Mother in law |
| 7 Sister/Brother |
| 8 Grandchild |
| 9 Nephew/Niece |
| 10 Cousin |

11 Other relatives12 Non-relative13 Brother/sister in law14 Son/daugther adopted98 No answer

Code B

1 Unmarried2 Married

3 Widow

4 Divorced/separated

98 No answer

Code D

1 Founded Household

2 Marriage

3 Born in the household

4 Job opportunity

5 Job Search

6 Schooling

7 Followed the Family

8 Came to be looked after (ill, old or alone)

9 Came to help the household

10 Came to live with the household because of economic distress

11 Monk

90 other, specify

98 No answer

Code CC

1 In the same village/commune
2 In the same district (rural area)
3 In the same district (urban area)
4 In the same province (rural area)
5 In the same province (urban area)
6 In another province (rural area)
7 In another province (urban area)

9 In Bangkok 10 In Hanoi

11 In Ho Chi Minh City

20 Laos 21 Cambodia

29 Other Asian country90 Other Non-asian country

98 No answer

Code E

1 - First half

1 Kinh 2 hoa hao Buddhist

Code F

1 Buddhist

Code AA

2 Tay

Thai
Muslim
Chinese origin
Christian
Khmer
Caodaist
Muong
Animist
Nung
Atheist

8 Hmong (Meos)

9 Dao 90 other, specify 10 Gia rai 98 no answer

11 Ngai12 Ede14 Sedang

15 San chay (Cao lan - San chi)

2 - Second half

16 Coho 1 yes 17 Cham (Cham) 2 no

20 Mnong 98 no answer

21 Ra glai

23 Bru - Van Kieu

24 Tho26 Co tu31 Ta oi

37 Lao

56 Phu Thai 57 Suai

57 Suai 59 Moo Sir

60 Thai Yor

61 Thai So62 Kalerng

63 Paco

3 - Foreigners + other

58 foreigner

90 other, specify

98 no answer

2.1: Household Members

| Did any household member leave the household after we last visited you (7/17-11/17)? If yes please give the name of the second s | na |
|--|----|
| household member. If not, go to next question. | |

| Name/Nickn |
|------------|
| ame |

Did any new member join your household after we last visited you (7/17-11/17)? If yes, please give details for each new member about demographics, education and health in the following. If no, please go to section 3.

| 1 | 2 | 3 | 4 | 4a | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
|----------|---------------|-------|--------|---------|----------|--------------|----------|-------------|-------------|----------|--------|----------|------------------------------|
| | Name/Nickname | Gend | Age | Age | Relation | Marital | Place of | For how | Reason | Previous | Ethnic | | Is [Name] a member of a |
| | | er | | | to | status | birth | long has | for joining | location | | or feel | socio-political organization |
| | | | | | househol | | | [NAME] | | | group | | (e.g. party, VWU, Veterans' |
| | | | | | d head | | | been living | | | | any | Union)? |
| <u>o</u> | | | | | | | | with the | | | | religion | |
| code | | | | | | | | household? | | | | | |
| l.D. c | | | | | | | | | | | | | |
| = | | | | | | ask only | | | | | | | |
| | | | | | | for | | | | | | | |
| | | | | | | members > 13 | | | if born in | | | | |
| | | 1=mal | (year) | (month) | | years of | | | household | | | | |
| | | e, | if > 5 | if < 5 | | age | | | go to Q11 | | | | |
| | | 2=fem | | | _ | _ | | | _ | | _ | _ | |
| | | ale | | | Α | В | CC | (years) | D | CC | Е | F | AA |
| 01 | | | | | | | | | | | | | |
| 02 | | | | | | | | | | | | | |
| 03 | | | | | | | | | | | | | |
| 04 | | | | | | | | | | | | | |
| 05 | | | | | | | | | | | | | |
| 06 | | | | | | | | | | | | | |
| 07 | | | | | | | | | | | | | |
| 80 | | | | | | | | | | | | | |
| 09 | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | |

Code H

1 - Agricultural occupation

- 1 Engaged in own agriculture (including livestock and aquaculture)
- 2 Engaged in fishing, hunting or collecting
- 4 Casual off-farm labour in agriculture
- 6 Permanently employed in agriculture

2 - Non-agricultural occupation

- 3 Non-farm self-employed
- 5 Casual labour in non-agriculture
- 7 Permanently employed in non-agriculture
- 8 Government official
- 9 Housewife
- 10 Student/Pupil
- 13 Performing only occasional and light work
- 14 Monk
- 15 joined the army

3 - No occupation and other

- 11 Child below school age
- 12 Unemployed
- 17 Unable to work because of disability
- 18 Unable to work-other reasons
- 19 Taking care of disabled/impaired household members
- 20 no second occupation
- 90 Other, specify
- 98 no answer

Code AA

- 1 yes
- 2 no
- 98 no answer

Code I

1 - Work and school related

- 4 Job opportunity
- 5 Job Search
- 6 Schooling or studying
- 12 joined the army

2 - Personal

- 1 Died
- 2 Established own household
- 3 Marriage
- 7 Followed the Family
- 8 went to help another household
- 9 went to live with another household because of economic distres
- 11 Became a Monk
- 23 went to get a health treatment
- 26 Vacation
- 28 Other religious reasons
- 29 living in home for disabled
- 30 living in home for the aged (retirement home)
- 31 living in assisted living scheme

3 - Other

- 90 Other, specify
- 98 no answer

Code CC

- 1 In the same village/commune
- 2 In the same district (rural area)
- 3 In the same district (urban area)
- 4 In the same province (rural area)
- 5 In the same province (urban area)
- 6 In another province (rural area)
- 7 In another province (urban area)
- 9 In Bangkok
- 10 In Hanoi
- 11 In Ho Chi Minh City
- 20 Laos
- 21 Cambodia
- 29 Other Asian country
- 90 Other Non-asian country
- 98 No answer

2.1: Household Members

| 1 | 2 | 14 | 15 | 16 | 18 | 19 | 19a | 20 | 21 |
|-----------|---------------|---|--|--|--|-------------------------|---|--|--|
| I.D. code | Name/Nickname | Main occupation in the past 12 months according to time spent | Second occupation the past 12 month according to time spent | How many days did [NAME] stay in the household in the past 12 month? | Primary reason for not being in this household in the past 12 month | Where did [NAME] go? | In the past 12 month did [NAME] send or receive money from the HH while being absent? | Amount of money/value of gifts the household received from [NAME] in the past 12 month | Amount of money/value of gifts the household sent to [NAME] in the past 12 month |
| | | н | н | if = 365, skip to next person | if code = 1 go to Q19a | CC | (If no, TH- go to next row // VN go to Q24) | TUD | THB |
| 01 | | П | п | days | | | AA | THB | ІПВ |
| | | | | | | | | | |
| 02 | | | | | | | | | |
| 03 | | | | | | | | | |
| 04 | | | | | | | | | |
| 05 | | | | | | | | | |
| 06 | | | | | | | | | |
| 07 | | | | | | | | | |
| 08 | | | | | | | | | |
| 09 | | | | | | | | | |
| 10 | | | | | | | | | |
| 11 | | | | | | | | | |
| 12 | | | | | | | | | |

| 1 P. 1 2 P. 2 | Code AA 1 yes 2 no 98 no answer |
|--|---|
| 7 P.7 | |
| 22 PWT 2 23 Univ. 1 24 Univ. 2 25 Univ. 3 26 Univ. 4 27 Univ. 5 | |
| | 2 P. 2 3 P. 3 4 P. 4 5 P. 5 6 P. 6 7 P.7 8 M or MS 1 9 M or MS 2 10 M or MS 3 11 M or MS 4 12 M or MS 5 13 M or MS 6 14 MS 7 15 MS 8 16 PWC 1 17 PWC 2 18 PWC 3 19 PWS 1 20 PWS 2 21 PWT 1 22 PWT 2 23 Univ. 1 24 Univ. 2 25 Univ. 3 26 Univ. 4 |

Code C

- 1 had to work with family business
- 2 migrated
- 3 cannot afford to go to school
- 4 ill
- 5 finished school
- 7 drawn into army
- 9 Don't want to study
- 10 Lack of qualification
- 11 Family problems
- 12 Political disruption (including war)
- 90 Other, specify
- 98 No answer

Code CC

- 1 In the same village/commune
- 2 In the same district (rural area)
- 3 In the same district (urban area)
- 4 In the same province (rural area)
- 5 In the same province (urban area)
- 6 In another province (rural area)
- 7 In another province (urban area)
- 9 In Bangkok
- 10 In Hanoi
- 11 In Ho Chi Minh City
- 20 Laos
- 21 Cambodia
- 29 Other Asian country
- 90 Other Non-asian country
- 98 No answer

Section 2.2: Education

| 1 | 2 | 3 | 4 | 5a | 5 | 6 | 14 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
|-----------|---------------|----------------------------|---|----------------------|--|---------------------------------------|--|---|---|--|---|---------|--|------------------------------|
| I.D. code | Name/Nickname | Can [NAME] read and write? | Is [NAME] currently enrolled in school? | Educational level | What grade is [NAME] currently enrolled in? | Has [NAME] ever been to school? | How many years did NAME go to school? | What was [NAME]'s highest educational attainment? | How old was [NAME] when he/she left school? | Why did [NAME] leave school? | Where did [NAME] obtain her/his highest educational attainment? | school? | Was [NAME] ever absent for a whole school year or more? | Why was [NAME] absent? |
| | | | if no go to Q6 | skip to 0 | Q11 | If no, go to next row | | | | | | | If no, go to next row | |
| | | AA | AA | ВВ | В | AA | (years) | В | | С | CC | | AA | С |
| 01 | | | | | | | | | | | | | | |
| 02 | | | | | | | | | | | | | | |
| 03 | | | | | | | | | | | | | | |
| 04 | | | | | | | | | | | | | | |
| 05 | | | | | | | | | | | | | | |
| 06 | | | | | | | | | | | | | | |
| 07 | | | | | | | | | | | | | | |
| 80 | | | | | | | | | | | | | | |
| 09 | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | |

Code A

1 healthy 2 can manage 3 sick

98 no answer

Code B

1 worse

2 same 3 better

98 no answer

Code F

1 not necessary

2 no facility available

3 facility too expensive

4 transport to facility too expensive

5 low quality of facility

6 could not spare the time

7 Other, specify

98 no answer

Code G

1 same village/ward

2 same commune

3 other commune

4 district town

5 same province capital

6 other province capital

7 abroad

98 no answer

Code AA

1 yes 2 no

98 no answer

Code E

0 did nothina

1 went to a government hospital

2 went to a commune health center

3 went to a pharmacy

4 went to a doctor (clinic)

5 went to health worker

6 went to traditional healer

7 went to private hospital

8 Self- treatment

90 other, specify

Code D

1 - First half

1 Pneumonia

3 Heart diseases

4 Diarrhoea and gastroenteritis of presumed infectious origin

3 - None and other

0 none

90 other, specify

98 no answer

16 Poliomyelitis

17 Measles

18 Rubella

19 Mumps

21 Hepatitis

23 Epilepsy

24 AIDS (Acquired Immune Deficiency Syndrome)

26 Dengue fever

28 Diabetes

29 Hypertension

32 Fractures bones

33 Other accident-related injuries

2 - Second half

35 Chronic Bellvache

37 deaf

38 alcoholism

39 Chronic headache

45 Down-Syndrom

47 Chronic backache

49 agent orange related disease

55 Cancer

56 Lung Disease

57 other fever

58 Kidney disease

Code H 98 no answer 59 Impairment of vision including Blindness 1 inpatient 60 Other birth defects 2 outpatient 61 Depression 98 no answer

Section 2.3: Health

Fill in for all household members

| 1 | 2 | 2a | 3 | 4 | 5 | 6 | 7 | 9 | 17a | 17b | 12 | 13 | 13a | 13c | 14 | 15 | 17c | 17d |
|-----------|------------------|---|---------------------------|---|--|--------|--------|--|-----------|------|---|---------------------------|---|--|--|--|-------------|------|
| | Name or nickname | Does [Name] have a free health card? | How healthy is [NAME]? | Does [NAME] feel healthier than last year? | Does [NAME] feel healthier than 5 years ago? | weight | height | What was the major impairment of [NAME]'s health in the past 12 months? | When star | t? | For how many weeks was [NAME] unable to pursue his/her main occupation (in the past 12 months)? | What did [NAME] do? | Where is the facility where [NAME] got main treatment? | Was [NAME] in inpatient or outpatien t care? | If no treatment was sought. Why not? | What was the second major impairment of [NAME]'s health in the past 12 months? | When sta | |
| I.D. code | | | | | | | | if = 0, skip to Q18a | | | 99 = Does not have an occupation 0 = occupation not affected | If 0 go to Q14 | | | | if = 0, skip to Q18a | | |
| 01 | | AA | A | В | В | (kg) | (cm) | D | month | year | | E | G | н | F | D | month | year |
| 02 | | | | | | | | | | | | | | | | | | |
| 03 | | | | | | | | | | | | | | | | | | |
| 04 | | | | | | | | | | | | | | | | | | |
| 05 | | | | | | | | | | | | | | | | | | |
| 06 | | | | | | | | | | | | | | | | | | |
| 07 | | | | | | | | | | | | | | | | | | |
| 08 | | | | | | | | | | | | | | | | | | |
| 09 | | | | | | | | | | | | | | | | | | |

Code A

- 1 No, no difficulty
- 2 Yes some difficulty
- 3 Yes a lot of difficulty
- 4 Cannot do at all

Code B

- 1 old age
- 2 chronic disease
- 3 war
- 4 intoxication / agent orange
- 5 natural calamity
- 6 work accident
- 7 road accident
- 8 other accident
- 9 congenital birth defects
- 10 untreated illness
- 11 low quality of food insufficient food
- 12 other reasons

Code C

- 1 No, not at all
- 2 Yes, somewhat
- 3 Yes

Section 2.3: Health

The next questions ask about difficulties you may have doing certain activities because of a health problem

Fill in for all household members

| 1 | Fill in for all household me | 18a | 18b | 18c | 18d | 18e | 18f | 19a-f | 20a-f | 21a-f | 22a-f | 23a-f | 24a-f | |
|-----------|------------------------------|---|---|---|---|---|---|-------------|-------|-------|-------|-------------|------------|--|
| H | Name or nickname | | | | | The respondent can | | What is the | Since | | | nen did it | Did [Name] | |
| | | | three difficulties for each member in the household.) reason for [NAME]'s difficulty in [seeing/walking] ? | | | | | | | | | | | |
| I.D. code | | seeing, even if wearing glasses | hearing, even if using hearing aid | walking or climbing steps | remembering or concentrating | self-care such as washing all over or dressing | communicating, e.g. understanding or being understood even when using your usual customary language | | | [| | | | |
| | | if answer = 2 answer all of section apart from 22a-23a, if answer >= 3 answer 19a- 24a | if answer = 2 answer all of section apart from 22b-23b, if answer >= 3 answer 19b-24b | if answer = 2 answer all of section apart from 22c-23c, if answer >= 3 answer 19c-24c | if answer = 2 answer all of section apart from 22d-23d, if answer >= 3 answer 19d-24d | if answer = 2 answer all of section apart from 22e-23e, if answer >= 3 answer 19e-24e | if answer = 2 answer all of section apart from 22f-23f, if answer >= 3 answer 19f-24f | | | | | | | |
| | | А | A | А | A | Α | Α | В | month | year | month | year | С | |
| 01 | | | , | , | , | ,, | | | | your | | , , , , , , | | |
| 02 | | | | | | | | | | | | | | |
| 03 | | | | | | | | | | | | | | |
| 04 | | | | | | | | | | | | | | |
| 05 | | | | | | | | | | | | | | |
| 06 | | | | | | | | | | | | | | |
| 07 | | | | | | | | | | | | | | |
| 80 | | | | | | | | | | | | | | |
| 09 | | | | | | | | | | | | | | |

| Code A | | | | | | | | | | | | |
|--------|-------------|---------------|---|---|---|---|---|---|---|----|-----------|----------------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |] |
| | 0 = not sat | isfied at all | | | | | | | | 10 | = complet | tely satisfied |

Code B

- 1 More satisfied
- 2 Less satisfied
- 3 About the same
- 98 No answer

Section 3: Subjective well-being

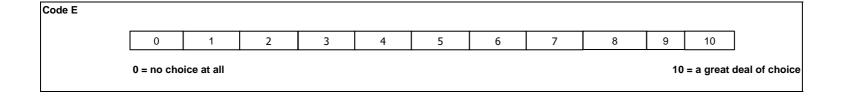
(Info: The following questions are about how satisfied your are with different areas of your life. Do not ask other people for help when answering. Just decide on your own. Please answer each statement using the scale provided using the answer that describes you best.)

| How satisfied are you today with the following areas of your life? Please answer on a scale from 0 to 10, where 0 means not satisfied at all and 10 means. | ins completely satisfied. | |
|---|---------------------------------|--------|
| How satisfied are you with (Instruction for enumerator: Please show scale to the respondent.) | | |
| 1 your health? | Code A | |
| 2 your sleep? | Code A | |
| 3 the income of your household? | Code A | |
| 4 your own personal income? | Code A | |
| 5 your job (if employed)? | Code A | |
| 6 your work in the home? | Code A | |
| 7 your house? | Code A | |
| 8 your social life? | Code A | |
| 9 your standard of living? | Code A | |
| 10 the amount of leisure time you have? | Code A | |
| 11 the way you spend your leisure time? | Code A | |
| 12 All things considered, how satisfied are you with your life as a whole these days | ? Use the same scale as before. | Code A |
| 3 Would you say that you are more satisfied with life, less satisfied or feel about the | ne same as you did a year ago? | Code B |

Code C

- 1 Very rarely
- 2 Rarely
- 3 Occasionally
- 4 Very often
- 98 No answer

| Code D | | | | | | | | | | | | |
|--------|------------|------------|---|---|---|---|---|---|---|----|-----------|----------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| | 0 = extrem | ely unhapp | у | | | | | | | 10 | = extreme | ly happy |



Section 3: Subjective well-being

| How often have you fe | lt | | |
|--|----------------------------------|--|------|
| | angry? | Code C | |
| | worried? | Code C | |
| | happy? sad? | Code C Code C | |
| | sau ? | Code C | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| 5 Considering all the as | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| 5 Considering all the as "extremely happy". | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| | pects of your life, how happy wo | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | Code |
| "extremely happy". | | | |
| "extremely happy". | | ould you say you are? Please score on a scale from 0 to 10, where 0 means "extremely unhappy" and 10 | |
| "extremely happy". 6 Some people feel they | have completely free choice an | | i. |

Section 4: Financial Literacy

Enumerator instruction: Do not help the respondent solve the questions.

READ OUT: The following questions deal with how you approach things related to finance. When you have to, please calculate in your head without any help from calculator or other people. Thank you!

| 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 |
|-------------------|----|----|----|----|----|----|----|----|----|-------------------|
| Worse than others | | | | | | | | | | Better than other |

Code C

Code D

97 Don't know 98 No answer

1 Less than you can buy today2 More than you can buy today

3 Exactly the same as you can buy today

| 1 Correct answer | 1 More than 11000 THB | 1 True |
|-----------------------------|-----------------------|---------------|
| 2 Wrong amount / irrelevant | 2 Exactly 11000 THB | 2 False |
| 97 Don't know | 3 Less than 11000 THB | 97 Don't know |
| 98 No answer | 97 Don't know | 98 No answer |
| | 98 No answer | |

Code B

Code E

Code A

- 1 The first loan
- 2 The second loan
- 97 Don't know
- 98 No answer

Section 4.2: Financial knowledge

READ OUT: In the following you will be asked 7 questions on your financial knowledge. Before we start, we would like to ask you to guess how good your knowledge in this quiz will be in comparison to 100 other people in Ubon Province who take also part in this quiz. How many of them do you think will have LESS correct answers than you? Please choose a number between 0 and 100. The higher the number, the more people you guess to perform worse than you. In other words, 0 means "I'm at the very top".

Enumerator instruction: Please give the following examples if necessary: 1) If you choose 30 this means that 30 business owners answer less guestions correctly than you and 70 answer more guestions correctly than you. In other words, you think that you perform worse than most others in the quiz, 2) If you choose 80 this means that 80 business owners answer less questions correctly and 20 answer more questions correctly. In other words you think that you are better than most others. Show the visual line on your tablet if that is helpful for respondent. Enter number here: Imagine that five brothers are given a gift of 10000 THB in total. If the brothers have to share the money equally, how much would each one of them get? Code A Correct answer: 2000 THB 2 You lend 1000 THB to another villager one evening and he gives you 1000 THB back the next day. How much interest has he Correct answer: 0 THB, he has not paid paid on this money? Code A any interest Suppose you put 10000 THB into an account with a guaranteed interest rate of 2% per year. You don't make any further 3 payments into this account and you don't withdraw any money. How much would be in the account at the end of the first year, once the interest payment is made? Code A Correct answer: 10200 THB 4 How much would be in the account at the end of five years? Code B Enumerator instruction: READ OUT options 1-3 of Code B 5 I would like to know whether you think the following statements are true or false: a An investment with a high return is likely to be of high risk. Code C b High inflation means that the cost of living is increasing rapidly. Code C c It is less likely that you will lose all of your money if you save it in more than one place Code C 6 If you have 10000 THB in an account, the interest rate on the account is 1% per year, and during this time, the price of goods and services rises by 2% per year, after one year you can buy: Code D Enumerator instruction: READ OUT Code D Suppose you need to borrow 50000 THB. Two people offer you two different loans, the first loan you have to pay back 60000 7 THB in one month, with the second loan you have to pay back 50000 THB plus 15% in one month. Which loan is the better option? Code E READ OUT: We are now at the end of the quiz. After having participated in the quiz, we want you to guess again how good your knowledge was in comparison to 100 other villagers in Ubon Province who answered the same quiz. How many of them do you think have LESS correct answers than you? Please choose a number between 0 and 100. The higher the number, the more people you guess to perform worse than you. In other words, 0 means "I am at the very bottom" and 100 means "I'm at the very top". Enter number here:

Section 4

20

| Code A | Code B | Code C |
|---------------------------|---------------|--|
| 1 Myself | 1 Yes | 1 I am certain I could not come up with the money. |
| 2 Myself and someone else | 2 No | 2 I could probably not come up with the money. |
| 3 Someone else | 97 Don't know | 3 I could maybe come up with the money. |
| 97 Don't know | 98 No answer | 4 I could probably come up with the money. |
| 98 No answer | | 5 I am certain I could come up with the money. |
| | | 97 Don't know |
| | | 98 No answer |

Code E

- 1 Information sent through post
- 2 Information picked up in a bank branch
- 3 Advice of friends
- 4 Advice of relatives
- 5 Employer's advice, Village head advice
- 6 Newspaper advert
- 7 TV, radio advert
- 8 Own previous experiences
- 90 Other, specify
- 97 Don't know
- 98 No answer

Code F

- 1 Yes, relative
- 2 Yes, friend
- 3 Yes, aquaintance
- 4 No
- 97 Don't know
- 98 No answer

Code D

- 1 Savings account
- 2 Borrow from friends and family
- 3 Borrow from financial institution
- 4 Borrow from money lender
- 5 An emergency fund
- 6 Sell something I own
- 90 Other, specify
- 97 Don't know
- 98 No answer

Section 4.3: Financial behavior

| 1 Who is responsible for making day-to-day decisions about money in your household? | Со | de A |
|---|----|------|
| 2 Does your household keep a book about household spending, saving, or paying bills? | Co | de B |
| 3a Could you come up with enough money to cover living expenses for three months if an unexpected emergency happened? | Со | de C |
| 3b If yes, where would you get the money? | Со | de D |
| 4 Which source of information do you mainly use when you have to make financial decisions? | Co | de E |
| 5 Do you know someone working in a financial institution? | Co | de F |
| 6a Have you ever received financial advice from anyone? | Со | de B |
| 6b If yes, name the source: Enumerator: Write down answer in open text field | Со | de B |
| 7 Were you taught financial education at school? | Со | de B |
| 8 Did your family teach you how to manage your finances? | Со | de B |
| 9 Do you know about the debt doctor program? | Со | de B |
| 10 Do you know about school savings banks? | Со | de B |

| Code A | | | | | | | | | |
|------------------------------|------|---------------|---|---|---|---|---|----------|-----------------|
| 1 Disagree fully | | | | | | | | | |
| 2 Disagree strongly | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 3 Disagree a little | 1= D | isagree fully | | | 8 | | | <u> </u> | 7= Agree fullly |
| 4 Neither agree nor disagree | | | | | | | | | |
| 5 Agree a little | | | | | | | | | |
| 6 Agree strongly | | | | | | | | | |
| 7 Agree fullly | | | | | | | | | |

Section 4.4: Financial attitude

| On a scale from 1-7 (1=disagree fully, 7=agree fully), how much do you agree to the following statements? Enumerator: READ OUT scale (Code A) | |
|--|--------|
| 1 Before I buy something I carefully consider whether I can afford it. | Code A |
| 2 I tend to live for today and let tomorrow take care of itself | Code A |
| 3 I find it more satisfying to spend money than to save it for the long term | Code A |
| 4 I pay my bills on time | Code A |
| 5 I am prepared to risk some of my own money when saving or making an investment | Code A |
| 6 I keep a close personal watch on my financial affairs | Code A |
| 7 I set long term financial goals and strive to achieve them | Code A |
| 8 Money is there to be spent | Code A |
| 9 My financial situation limits my ability to do the things that are important to me | Code A |
| 10 I tend to worry about paying my normal expenses | Code A |
| 11 I have too much debt right now | Code A |
| 12 I am satisfied with my present financial situation | Code A |
| 13 Financial services are complicated and confusing to me. | Code A |
| Considering what I already know about personal finance, I could still benefit from some advice and answers to | Code A |

| Code A | Code B | Code C | Code D |
|---------------|-------------------|--|--|
| 1 Yes | 1 Yes | 1 I have too much debt right now | I have a lot of difficulties paying off my debt. |
| 2 No | 2 No | I have about the right amount of debt right now. | 2 I have some difficulties paying off my debt. |
| | I don't | | |
| 97 Don't know | 3 have any loans. | 3 I have too little debt. | 3 I have no difficulties paying off my debt. |
| 98 No answer | 97 Don't know | 97 Don't know | 97 Don't know |
| | 98 No answer | 98 No answer | 98 No answer |
| | | | |

| Code E | | | | | | | | | | | | |
|--------|--------------|---------|---|---|---|---|---|---|---|-------|-----------|-----------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |] |
| 0= no | ot satisfied | at all. | | | | | | | | 10= c | ompletely | satisfied |

Section 5: Overindebtedness

Enumerator instruction: Read out Code E.

Section 5.1: General Overindebtedness Questions

| 1 Sometimes people find that their income does not quite cover their living costs. In the last 12 months, has this | s happened to your household? | Code A |
|--|-------------------------------|--------|
| Enumerator instruction: Read out list of options. | | |
| IF YES: What did you do to make ends meet? Did you | | |
| 2 use your savings? | Code A | |
| 3 cut back on spending? | Code A | |
| 4 sell assets (e.g. jewellery, animals)? | Code A | |
| 5 work longer hours to earn extra money? | Code A | |
| 6 borrow from family/friends? | Code A | |
| 7 borrow from employer? | Code A | |
| 8 take a loan from savings club/village fund? | Code A | |
| 9 use overdraft of account? | Code A | |
| 10 take out a loan? | Code A | |
| 11 pay bills late, miss payments? | Code A | |
| 12 other, specify | Code A | |
| specify: | | |
| 13 In the last 12 months, have you repaid a loan too late (later than agreed beforehand) or not at all? | | Code B |
| 14 In the last 5 years, have you repaid a loan too late (later than agreed beforehand) or not at all? | | Code B |
| 15 Which of the following best describes your current debt position? Read out the Code | | Code C |
| Enumerator instruction: Go to question 17 if respondent answers 3 in question 15. | | |
| 16 Do you have difficulties paying off your debt? | | Code D |
| Enumerator instruction: Go to question 18 if respondent answers 1 or 2 in question 16. | | |
| 17 If respondent does not have difficulties: Do you wish to take on more debt? | | Code A |
| 40 | | |
| When thinking about your financial situation how satisfied are you with it on a scale from 0 (not satisfied) to 1 | 0 (completely satisfied) ? | Code E |
| | | |

| Code A | Code B | Code C | Code D | Code E | Code F | Code G |
|---------------------|----------------|--------------------|-----------------|---------------------|---------------|----------------------------|
| 1 Much more | 1 1-3 months | 1 less than a year | 1 never | 1 never | 1 Yes | 1 Yes |
| 2 A little more | 2 4-6 months | 2 1-2 years | 2 sometimes | 2 once | 2 No | 2 No |
| 3 Did not work more | 3 7-9 months | 3 2-3 years | 3 regularly | 3 twice | 97 Don't know | 3 Don't play lotto at all. |
| 97 Don't know | 4 10-12 months | 4 3-4 years | 4 often | 4 every month | 98 No answer | 97 Don't know |
| 98 No answer | 97 Don't know | 4 4-5 years | 5 almost always | 5 every other month | | 98 No answer |
| | 98 No answer | 97 Don't know | 6 always | 97 Don't know | | |
| | | 98 No answer | 97 Don't know | 98 No answer | | |
| | | | 98 No answer | | | |

Section 5.2: Sacrifices (Read out answer codes)

| 1 During the last 12 months, did this household have to work more than usual (e.g. take additional paid labor or work longer hours) because of lack of money? | Code A |
|--|--------|
| Enumerator instruction: Go to Question 3 if question above answered with code 3 | |
| 2 How long did this situation last? | Code B |
| 3 During the last 5 years, did this household have to work more than usual (e.g. take additional paid labor or work longer hours) because of lack of money? | Code A |
| Enumerator instruction: Go to Question 5 if question above answered with code 3 | |
| 4 How long did this situation last? | Code C |
| 5 During the last 12 months, did this household buy less food than usual because of lack of money? | Code D |
| 6 During the last 5 years, did this household buy less food than usual because of lack of money? | Code D |
| 7 During the last 12 months, did this household buy lower quality food or cheaper food than usual because of lack of money? | Code D |
| 8 During the last 5 years, did this household buy lower quality food or cheaper food than usual because of lack of money? | Code D |
| 9 During the last 12 months, was your household unable to pay for medicine and/or unable to visit the doctor because of lack of money? | Code D |
| 10 During the last 5 years, was your household unable to pay for medicine and/or unable to visit the doctor because of lack of money? | Code D |
| 11 During the last 12 months, did you have to cut down education expenditures (e.g. school uniforms, transport money) because of lack of money? | Code D |
| 12 During the last 5 years, did you have to cut down education expenditures (e.g. school uniforms, transport money) because of lack of money? | Code D |
| 13 During the last 12 months, how often did your household run out of money before the household got new income? | Code E |
| 14 During the last 5 years, how often did your household run out of money before the household got new income? | Code D |
| 15 During the last 12 months, did your household have to sell items (e.g. jewellery, land, animals, motorcycle) to make ends meet? | Code E |
| 16 During the last 5 years, did your household have to sell items (e.g. jewellery, land, animals, motorcycle) to make ends meet? | Code D |
| 17 During the last 12 months, did your household have to take out a new loan or borrow money from other sources (e.g. friends/family) in order to repay another loan? | Code E |
| 18 During the last 5 years, did your household have to take out a new loan or borrow money from other sources (e.g. friends/family) in order to repay another loan? | Code E |
| 19 During the last 12 months, did someone of your household have to migrate to work somewhere else because of lack of money? | Code F |
| 20 During the last 5 years, did someone of your household have to migrate to work somewhere else because of lack of money? | Code F |
| 21 During the last 12 months, did your household reduce playing lotto because of lack of money? | Code G |
| 22 During the last 5 years, did your household reduce playing lotto because of lack of money? | Code G |
| 23 During the last 12 months, did your household have to postpone important repairs/investments (on house, machinery, car, motorcycle, etc.) because of lack of money? | Code F |
| 24 During the last 5 years, did your household have to postpone important repairs/investments (on house, machinery, car, motorcycle, etc.) because of lack of money? | Code F |

Code A

1 Yes

2 No

97 Don't know

98 No answer

Code B

- 1 Savings were needed to pay for living expenses of the household
- 2 Don't like to save
- 3 Not enough control over my/our spendings
- 4 Used savings to invest in a planned project/ to buy a good savings were originally planned for
- 5 Had to use all savings, because household was it by an unexpected shock
- 90 Other, specify
- 97 Don't know
- 98 No answer

Section 6 29

Section 6.1: Savings

| 1 Does your household have any savings? [If yes go to Q3] | Code A |
|--|--------|
| 2 If no: What is the reason your household doesn't have savings? | Code B |

| 0 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|---------|--|-----------------------|-------------------|----------------------|----------------------|-----------------------|--|
| | | If yes to Q3 | If yes to Q4 | If yes to Q4 | If yes to Q3 | If yes to Q3 | If yes to Q8 |
| | | | | | | | |
| ₽ | | Does this | How many | How many | During the last 5 | During the last 12 | |
| 25 | | household still have | accounts/membersh | | O . | months, could your | |
| i ë | | accounts, even if | ips does this | hips does this | household save parts | household save | |
| Savings | Did someone in your household ever used one of | not actively used, or | | household | | parts of its income | How much savings does your household |
| | the following institutions or instruments to keep | is still a member in | total within this | regularly use within | | with this institution | have with this institution/instrument at the |
| | money? | this institution? | institution? | this institution? | instrument? | or instrument? | moment? |
| 1 | Keep at home | | | | | | |
| 2 | Keep at a commercial bank | | | | | | |
| 3 | Keep at Government Savings Bank (GSB) | | | | | | |
| | Keep at Bank for Agriculture and agricultural | | | | | | |
| 4 | cooperative (BAAC) | | | | | | |
| 5 | Keep at small and medium enterprise development | | | | | | |
| | bank | | | | | | |
| 6 | Keep as jewelry/gold | | | | | | |
| 7 | Keep in a savings group for production (SGP) | | | | | | |
| 8 | Keep with sajja savings group | | | | | | |
| 9 | Keep with a village fund | | | | | | |
| 10 | Borrowed from village fund | | | | | | |
| 11 | Keep with employer | /// | | | | | |
| 12 | Keep with someone in household/family | | | | | | |
| 13 | Keep with a cooperative/credit union/farmers group | | | | | | |
| 14 | Keep with funeral fund | | | | | | |
| 15 | Keep as livestock | | | | | | |
| 16 | Keep as other kind | /// | | | | | |
| 17 | Keep in government bonds | // | | | | | |
| 18 | Keep in insurance | | | // | | | |
| 19 | Other, specify | | | | | | |

Code A Code A Code A

Section 6 30

Code A

1 Yes

2 No

97 Don't know

98 No answer

Section 6

Section 6.2: Insurance

| 1 Do persons in this household hold any kind of insurance except the free health care card? | Code A |
|---|------------|
| 2 If yes: All in all, how many polices does this household have? Note: If one police covers for example two hh-members, please count it as two polices. | |
| 3 Did you ever heard about index insurance? Note: An index insurance does not cover an individual event of loss, but pays if a certain, predetermined index (for example rain fall in a region at a certain point in time) is not met. | Code A |
| 4 Does this household have an index insurance? | Code A |
| 5 If yes: In which year was the first index insurance contracted the household owns? | |

Section 6 32

Code A

- 1 Jewellery
- 2 Other durable goods
- 3 Agricultural inputs (fertilizer, pesticides etc.)
- 4 Food (rice etc.)
- 5 Cash
- 90 Other, specify
- 98 No answer

Code B

- 1 Business investments (durable goods, e.g. fridge, computer)
- 2 Agricultural investments (e.g. farm land, tractors etc.)
- 3 Business related expenses (e.g. food to sell in the shop)
- 4 Agriculture related expenses (e.g. fertilizer, pesticides)
- 6 House or land purchase/construction
- 7 Buy durable household goods
- 8 Improving infrastructure (water supply, sanitation etc.)
- 9 Buying consumption good (e.g. food)
- 10 Medical treatment
- 11 Ceremony (wedding, funeral, tet)
- 12 Study
- 14 Work abroad
- 18 Relend to family members or relatives
- 19 Relend to non-relatives
- 20 No second usage
- 21 No third usage
- 90 Other, specify
- 98 No answer

Code AA

- 1 Yes
- 2 No
- 98 No answer

Code BB

- 1 Yes, primarily
- 2 Yes, partly
- 3 No
- 98 No answer

Code D

- 64 Commercial bank
- 83 Insurance company
- 51 Government Housing Bank
- 52 Bank for Agriculture and Agricultural Cooperatives (BAAC)
- 53 Government Savings Bank
- 54 SME
- 55 Export-Import Bank of Thailand or Business Promotion Office at Department of Export Promotion
- 79 Poverty eradication project
- 80 Student loan fund
- 56 Urban Community Development Organization
- 57 Agricultural cooperatives
- 58 Other socio-political organization
- 82 Saving cooperative and credit union
- 59 Village bank
- 60 Village Fund/Community Fund (Taksin village fund)
- 78 Self help credit group
- 61 Business partner/trader/supplier
- 62 Money lender
- 63 Pawnshop
- 65 Credit companies (e.g. Easy Buy, Quick Cash, AEON etc.)
- 70 Relative in village
- 71 Relative outside village (same province)
- 72 Relative other province
- 73 Relative abroad
- 74 Friends in village
- 75 Friends outside village (same province)
- 76 Friends other province
- 77 Friends abroad
- 90 Other, specify

Code F

- 8 No collateral required
- 1 Land
- 2 Use savings to guarantee credit
- 3 Use future crops to guarantee credit
- 4 Life insurance
- 5 Other assets (e.g. farm equipment, livestock, valuables)
- 6 Single guarantor
- 7 Multiple guarantors
- 13 Salary/work contract
- 90 Other, specify
- 98 No answer

Section 7 33

| 1 In the last 5 years did you or anybody in your household borrow cash or goods (rice, fertilizer etc.)? Or did you or anybody in your household buy on installments? | 1 Yes 2 No |
|---|--------------------------------|
| 2a Do you or anybody in your household have any loans that are still owed or that have been completely repaid in the last 12 month? | 1 Yes 2 No, go to Section 8 |

Please record all loans that are still owed AND loans that have been completely repaid within the last 12 month.

| 3 | 4 | 5 | 5a | 6a | 6b | 6c | 6d | 7 | 8d | 9 | 10 | 11 | 20 | 21 | 35 |
|---------|---------|-----------------------|-----------|-------|---------|----------------|------------|--------------|-------------|---------|--------|---------------|----------------|-------------|--------------|
| | What | t is the amount of | Did you | For w | hat did | HH also use | Does the | Did you | What was | Where | | d you receive | What is the | Estimated | In the past |
| | loan t | the HH borrowed? | primarily | | the l | loan? | household | have to | the shock, | did you | th | e loan? | collateral for | value of | 12 month |
| | | | or partly | | | | member, | borrow | that caused | borrow? | | | this loan? | collateral | did you fail |
| | | | took this | | | | | because of | you to | | | | | at the time | to pay back |
| | | | loan to | | | | uses the | a shock | borrow? | | | | | you got | on time or |
| | | | pay | | | | loan live | affecting | | | | | | the loan | pay late? |
| | | | back | | | | with the | your | | | | | | | |
| | | | another | | | | household? | household? | | | | | | | |
| | | | loan? | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Loan ID | (if non | n-cash loan, indicate | | (aive | three m | nost important | 1 | | | | | | | | |
| an | | and estimate value) | | (3.11 | | ges) | | | | | | | | | |
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| | | | | | | | | | | | | | | | |
| | Туре | Value | | | | | | If no, go to | | | | | | | |
| | 71 - | | | | | | | Q9 | | | | | | | |
| | Α | THB | ВВ | В | В | В | AA | AA | G | D | Month | Year | F | THB | AA |
| | A . | IND | ВВ | В | В | В | AA | AA | | U | MOHITI | rear | Г | ППБ | AA |
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Section 7

Code AA

- 1 Yes
- 2 No
- 98 No answer

Code A

- 1 Jewellery
- 2 Other durable goods
- 3 Agricultural inputs (fertilizer, pesticides etc.)
- 4 Food (rice etc.)
- 5 Cash
- 90 Other, specify
- 98 No answer

Code C

- 1 Pay fixed amount periodically
- 2 Pay varied but specific amounts at scheduled time
- 3 Pay whenever the borrower has enough money
- 98 No answer

Code E

- 1 Year
- 2 Month
- 3 Week
- 4 Day
- 5 No fixed time frame. Pay as long as it takes to repay the loan
- 97 Don't know
- 99 Not applicable

Code I

- 1 Yes
- 2 No
- 3 Still within the initally agreed repayment time
- 4 Already in extension period
- 98 No answer

Code G

- 1 Illness of household member
- 2 Death of household member
- 3 Household member left the household
- 5 Money spent for ceremony in the household
- 80 Was not able to pay back a loan or interest payment as scheduled
- 24 Accident
- 81 House damage or theft of durable goods
- 8 Conflict with neighbours in the village
- 9 Relatives/Friends stopped sending remittances
- 11 Drought
- 77 Flooding of agriculture land or homestead
- 82 Crop pests, Storage pests (including rats), Livestock, Disease
- 16 Landslide, Erosion
- 55 Storm
- 46 Cheated at work/business
- 62 Job loss
- 18 Collapse of business
- 20 Strong increase of interest rate on loans
- 21 Strong decrease of prices for Output
- 22 Strong increase of prices for Input
- 90 Other, specify

Code H

- 1 Year
- 2 Month
- 3 Week
- 4 Dav
- 5 No fixed time frame. Pay as long as it takes to repay the loan
- 97 Don't know
- 99 Not applicable

Code J

- 1 Nothing happened
- 2 Had to pay fines
- 3 Interest rate increased
- 90 Other, specify

| 3 | 33 | 33a | 33b | 33c | 34 | 14 | 14a | 16 | 17 | 36 | 37 | 38a | 38b | | | | | | | | | | | | | | | | |
|---------|-------------------------|----------------------------------|--|--|--|-----------------|----------------------|--|-----------------------------------|---|----|---|--|--|--|--|--|-----------------------|--|-------------------------|--|--|--|--|--|--|--|---|--|
| | Has the loan been fully | How much do you still owe to the | How much did you pay back to the | How much of this was | How many | | | Rep | payment s | chedule as initially agreed | | | | | | | | | | | | | | | | | | | |
| | repaid? | lender as of now? | lender for this loan during the last 12 month? | interest payment? | payments did you make in the last 12 month? | Type of payment | Repay- ment schedule | | | | | | | | | | | Interest rate as agre | | Interest rate as agreed | | | | | | | | Where you able to pay back the loan within the initially agreed time frame? | What happened after the initially agreed time period for repayment was up? |
| Loan ID | If yes, go to Q 33b. | | [Repayment + interest] | Only fill in, if respondent knows the interest payment. Otherwise put 97 - Don't know | (Number of | | | (Please only interest rate if knows it. Prespondend know | responded ut 97 if does not | Put 99 here, if answer is code 5 | | Use Code 1-2 if Q33 was answered with "Yes". Use Code 3-4 if Q33 was answered with "No" | Only ask, if code 2 or code 4 in previous question | | | | | | | | | | | | | | | | |
| | AA | ТНВ | THB | ТНВ | payments) | Α | С | % | rate E | Duration | E | ı | J | | | | | | | | | | | | | | | | |
| | | = | | | | | | % | | 2 4.4.0 | _ | - | <u> </u> | | | | | | | | | | | | | | | | |
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Section 7

Code A 1 Disagree fully 2 Disagree strongly 3 Disagree a little Neither agree nor 4 disagree 5 Agree a little 6 Agree strongly 7 Agree fully 1 2 3 4 5 6 7 1= Disagree fully 7 = Agree fully

Section 8 37

Section 8: Character Traits

(READ OUT: The following questions are about how you see yourself as a person. Do not ask other people for help when answering. Just decide on your own. Please answer each statement using the scale provided using the answer that describes you best. In this case 1 means "disagree fully" and 7 means "agree fully")

Please answer the following questions about yourself:

| I see myself as someone who | |
|--|---|
| 1 works thoroughly? | Code A |
| 2 is talkative? | Code A |
| 3 worries a lot? | Code A |
| 4 is original, comes up with new ideas? | Code A |
| 5 has a forgiving nature? | Code A |
| 6 tends to be lazy? | Code A |
| 7 is outgoing, sociable? | Code A |
| 8 gets nervous easily? | Code A |
| 9 values artistic, aesthetic experiences? | Code A |
| 0 is considerate and kind to almost everyone? | Code A |
| 1 does tasks efficiently? | Code A |
| 2 is reserved? | Code A |
| 3 is relaxed, handles stress well? | Code A |
| 4 has an active imagination? | Code A |
| 5 is interested in learning new things? | Code A |
| 6 is sometimes a bit rude to others? | Code A |
| Please imagine a ladder, with steps numbered from 0 at the bottom to 10 at the represents the worst possible life for you. | e top. The top of the ladder represents the best possible life for you and the bottom of the ladder |
| 7 On which step of the ladder would you say you personally feel you stand at thi | nis time? |

Section 8 38

| Code A | Code B | Code C |
|-------------------|---------------------|---------------------|
| 1 Much worse off | 1 Decrease a lot | 1 Very uncertain |
| 2 Worse off | 2 Decrease a little | 2 Uncertain |
| 3 Same | 3 No change | 3 Somewhat |
| 4 Better off | 4 Increase a little | 4 Very certain |
| 5 Much better off | 5 Increase a lot | 97 don't know |
| 97 don't know | 97 don't know | 98 no answer |
| 98 no answer | 98 no answer | |

Section 9 39

Section 9: Expectations

Section 9.1: General expectation elicitation

| 1 Do you think this country will economically be better off next year? | Code A |
|--|------------|
| 2 Do you think this country will economically be better off in 5 years? | Code A |
| 3 How do you think your household average monthly income will develop in the next 12 months? | Code B |
| 4 How certain are you that this income development will truly become reality? | Code C |
| 5 How do you think your household average monthly income will develop in the next 5 years? | Code B |
| 6 How certain are you that this income development will truly become reality? | Code C |

Section 9

40

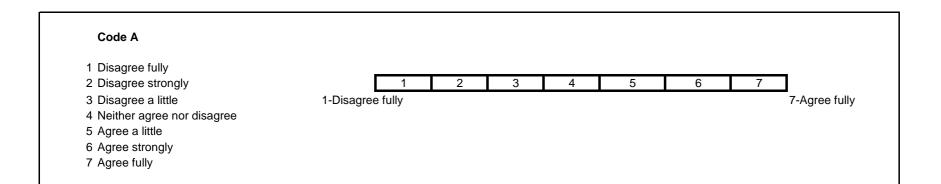
Section 9.2: Expectation "Game"

READ OUT: Now I am interested to know how certain you are that specific events will happen in the future. There are 10 balls in the cup. They indicate how sure you are that a situation will happen in the future. Rain is an example: How sure are you that it will rain tomorrow?

- Absolutely sure? Then you put all 10 balls back in the cup.
- Absolutely sure it will not rain? Then you put 0 balls in the cup.
- Not sure whether it will rain or not, but you think it is more likely it will rain? Then put between 0 and 10 balls, rather close to 10.
- Not sure whether it will rain or not, but you think it is rather not going to rain? Then put between 0 and 10 balls, rather close to 0.

| 1 How sure are you that it will rain tomorrow? | | Record number. | |
|---|--|----------------|--|
| Enumerator instruction: Let the respondent put balls in the cup according to how likely he/she thinks it is it will rain. Count and record the number of balls in the tablet. | | | |
| 2 How sure are you that it will rain within the next two weeks? | | Record number. | |
| Now imagine a really good month (e.g. good harvest, no unemployment, no drought). What would be the maximum income of your household in such a month? | | Record number. | |
| Now imagine the total opposite: there is a really bad month (bad harvest, sick people, drought). What would be the minimum income your household would make in such a month? | | Record number. | |
| READ OUT: We use the balls again as an indicator of how certain you are about events in the future. One after another, I will ask you how certain you are to have a monnext year. Each cup you see represents the income range that is written on it. You must distribute the 10 balls in the cups according to how certain you are your future managements. Note, after choosing you must have used all balls. | | | |
| Enumerator instruction: Let the respondent put balls in the cups. Count and record in tablet. Please help and explain what average monthly household income means, because monthly household income might vary seasonally. | | | |
| 5 cup 1: How certain are you that your average monthly household income in the next 12 months will be between [Insert: Min – 1st quartile range] [0 - 3300 Thai Baht]? | | Record number. | |
| 6 cup 2: How certain are you that your average monthly household income in the next 12 months will be between [Insert: 1st quartile – Median range] [3300 - 8100] Baht? | | Record number. | |
| 7 cup 3: How certain are you that your average monthly household income in the next 12 months will be between [Insert: Median – 3rd quartile] [8100 - 16590]Baht? | | Record number. | |
| 8 cup 4: How certain are you that your average monthly household income in the next 12 months will be between [Insert: 3rd quartile – Max] [16590 - 921000] Baht? | | Record number. | |

Enumerator instruction: AFTER the respondent has distributed all 10 balls in the cups, count the balls and enter amounts in tablet.



Section 10 42

Section 10: Self Control

READ OUT: On a scale from 1-7 (1=disagree fully, 7=agree fully), how much do you agree with the following statements?

| Enumerator instruction: Read out code A with numbers and words | |
|--|--|
| | |

| 1 I am good at resisting temptation. | Code A |
|--|--------|
| 2 I have a hard time breaking bad habits. | Code A |
| 3 I am lazy. | Code A |
| 4 I say inappropriate things. | Code A |
| 5 I do certain things that are bad for me, if they are fun. | Code A |
| 6 I refuse things that are bad for me. | Code A |
| 7 I wish I had more self-discipline | Code A |
| 8 People would say that I have iron self-discipline. | Code A |
| 9 Pleasure and fun sometimes keep me from getting work done. | Code A |
| 10 I have trouble concentrating. | Code A |
| 11 I am able to work effectively toward long-term goals. | Code A |
| 12 Sometimes I can't stop myself from doing something, even if I know it is wrong. | Code A |
| 13 I often act without thinking through all the alternatives. | Code A |

Section 10 43

Code A

- 1 Trust them not at all
- 2 Trust them very little
- 3 Not sure whether trust them or not
- 4 Quite trust them
- 5 Trust them a lot
- 98 No answer

Code B

- 1 Much worse off
- 2 Worse off
- 3 Same
- 4 Better off
- 5 Much better off
- 97 Don't know
- 98 No answer

Section 11 44

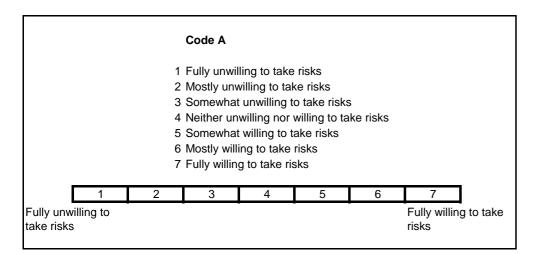
Section 11.1: Trust

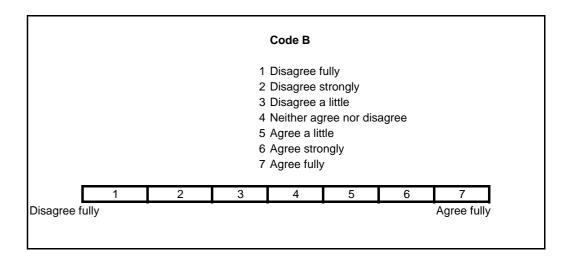
Enumerator instruction: Read out code B without numbers

READ OUT: In every society, people have to deal with various financial institutions. Some experiences might be positive, others negative.

| | Now I want to ask you how much you trust the following institutions and people working for these institutions: Enumerator instruction: Read out code A without numbers | |
|---|---|--------|
| 1 | How much do you trust commercial banks? | Code A |
| 2 | How much do you trust government banks (e.g. GSB, BAAC)? | Code A |
| 3 | How much do you trust money lenders? | Code A |
| 4 | How much do you trust the village fund and similar funds? | Code A |
| | | |
| | Section 11.2: Social Status | |
| | How well-off do you consider your household in comparison to your circle of friends and relatives? | Code B |

Section 11 45





Section 12 and 13

| Section 12: Risk | |
|---|--------|
| READ OUT: On a scale from 1-7 (1=Fully unwilling to take risks, 7=Fully willing to take risks): | |
| Enumerator instruction: Read out code A with numbers and words | |
| 1 Are you generally a person who is fully prepared to take risks or do you try to avoid taking risk? | Code A |
| 2 Attitudes towards risk change in different situations. When thinking about investing and borrowing are you a person who is fully prepared to take risk or do you try and avoid taking risk? | Code A |
| Section 13: Optimism | |
| READ OUT: Please be as honest and accurate as you can throughout. Try not to let your response to one statement influence your responses no correct or incorrect answers. Answer according to your own feelings, rather than how you think most people would answer. On a scale from fully), how much do you agree with the following statements? | |
| Enumerator instruction: Read out code B with numbers and words | |
| 1 In uncertain times, I usually expect the best. | Code B |
| 2 If something can go wrong for me, it will. | Code B |
| 3 I'm always optimistic about my future. | Code B |
| 4 I hardly ever expect things to go my way. | Code B |
| 5 I rarely count on good things happening to me. | Code B |
| 6 Overall, I expect more good things to happen to me than bad. | Code B |

Section 12 and 13

| Code A | Code B | Code C |
|--------|---------------------------------------|----------|
| 1 Yes | 1 Religion | 1 Green |
| 2 No | 2 Bad experience with games | 2 Orange |
| | 3 Never play games | |
| | 4 Questionnaire already took too long | |
| | 90 Other, specify | |
| | 98 No answer | |

Section 14 48

Section 14: Game

| 1 In the last part of our survey, we would like to play a small game with you where you can earn additional money and goods by answering a quiz. Do you agree to play this game with us? | Code A |
|--|-------------------------|
| 2 If no: Please tell us why you do not want to participate? | Code B |
| Enumerator, please follow the script for the game and the procedure you learned during the training. Afterwards evaluate the answers and decisions you get from the respondent and make the respective entries here. | |
| 3 Expected rank by respondent | |
| 4 Expected earning by respondent | |
| 5 Amount coffee | If 0 goods want, type 0 |
| 6 Amount chips | If 0 goods want, type 0 |
| 7 Amount mango | If 0 goods want, type 0 |
| 8 Amount detergent | If 0 goods want, type 0 |
| 9 Actual rank by respondent | |
| 10 Actual earning by respondent | |
| 11 Predicted rank by respondent after second quiz | |
| 12 Buy more, if higher expected earnings? | Code A |
| 13 Buy less, if lower expected earnings? | Code A |
| 14 Could respondent read alone? | Code A |
| 15 Group? | Code C |

Section 14 49

| Code A | Code B | Code C | Code D |
|---------------------|--|--------|----------|
| | | | 1 Sunny |
| 1 No, not at all | 1 Other person living in household | 1 Yes | 2 Cloudy |
| 2 Yes, a little bit | 2 Other person not living in household | 2 No | 3 Rainy |
| 3 Yes, very much | | | 4 Stormy |
| | | | 5 Mixed |

Section 15 50

Section 15: Interview Characteristics

Enumerator, please fill out this section after you have completely finished the interview (including the game). Please, do not ask the respondent for help and make sure the respondent cannot read your answers.

| 1 Time ended: | (hh:mm) |
|---|---------|
| 2 Did the respondent have difficulties answering questions? | Code A |
| 3 If yes, in which section mostly? [Enumerator, please write down the section number] | |
| 4 Were all questions mostly answered by the respondent? | Code C |
| 5 If no, who helped answering the questions? | Code B |
| 6 Did the respondent have difficulties understanding the expectation game? | Code A |
| 7 Did the respondent have difficulties understanding the game? | Code A |
| 8 How many other persons were present during the game? | |
| 9 How many other household members were present during the game? | |
| 10 How was the weather during the game? | Code D |
| 11 Did you encounter any other difficulties? | Code C |
| 12 Please explain: | |
| | |
| | |

Section 15 51